



Date: October 1, 2018

To: Thomas J. Bonfield, City Manager

Through: W. Bowman Ferguson, Deputy City Manager

From: Joseph W. Clark, Fleet Management Director
David Boyd, Finance Director
Jonathan Hawley, Purchasing Supervisor

Subject: Cooperative Group Purchase Contract – Three (3) Sewer Vacuum-Jetter Trucks

Executive Summary

The contract under consideration will furnish/provide the City of Durham with three (3) Sewer Vacuum-Jetter Trucks in the amount of \$396,155.48 per truck. These trucks were approved in the FY 2018-19 budget. This purchase is part of the CIP Vehicle Replacement Program. The total cost of this contract is \$1,188,466.44.

Bid pricing is from a Sourcewell cooperative purchase contract, where Griffin Sales Inc. dba Rodders & Jets Supply Company of Sumter, South Carolina was the lowest responsive bidder. Funding for this contract is available from the CIP Fleet Replacement Fund (Fund 41620002-732300-S4119). There are no good alternatives to making this purchase. The cooperative group purchase program pricing is competitive and within budget.

Recommendation

To authorize the City Manager to execute a contract with Griffin Sales Inc. dba Rodders & Jets Supply Company for the purchase of three (3) Sewer Vacuum-Jetter Trucks in the amount of \$1,188,466.44 through a cooperative group purchase exception pursuant to NCGS 143-129(e)(3).

Background

The contract under consideration will provide the City with three (3) Sewer Vacuum-Jetter Trucks. These trucks were approved in the FY2018-19 budget. This purchase is a part of the Fleet Replacement Program. These trucks will be used by the Water Management Department.

Making purchases from contracts established by a cooperative group purchase program such as Sourcewell is referred to as a “cooperative group purchase exception”. Under North Carolina General Statute 143-129(e)(3) the exception reads as follows “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing services at discount prices to two or more public agencies.”

The Administration has analyzed market conditions, has compared the pricing to other recent similar bids, and recommends using the “cooperative group purchase exception” provision.

Issues/Analysis

The following cooperative group purchase program pricing is in effect for the Sewer Vacuum-Jetter Trucks:

COMPANY

COOPERATIVE GROUP PURCHASE PRICING

Item No. 1 – Three (3) Sewer Vacuum-Jetter Trucks

Griffin Sales Inc. dba

Rodders & Jets Supply Company

Sumter, SC

*\$396,155.48 each

\$1,188,466.44 total

Alternatives

There are no good alternatives to making this purchase. The cooperative group purchase program pricing is competitive and within budget.

Financial Impact

The total cost of this contract is \$1,188,466.44. Funding for this contract is available from the CIP Fleet Replacement Fund (Fund 41620002-732300-S4119) from the FY2018/2019 budget.

Equal Business Opportunity Summary

This item is a cooperative group purchase program contract and was not reviewed for compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting.

WORKFORCE STATISTICS

The workforce statistics for Griffin Sales Inc. dba Rodders & Jets Supply Company are as follows:

Griffin Sales Inc. dba Rodders & Jets Supply Company

Total Workforce:			
Employment Category	Total Employees	Total Males	Total Females
Project Manager	1	1	0
Professional	1	1	0
Technical	0	0	0
Clerical	0	0	0
Labor	0	0	0
Total	2	2	0

UBE/SLBE REQUIREMENTS

Male:

Employment Category	White	Black	Hispanic	Asian or Pacific Islander	Indian or Alaska Native
Project Manager	1	0	0	0	0
Professional	1	0	0	0	0
Technical	0	0	0	0	0
Clerical	0	0	0	0	0
Labor	0	0	0	0	0
Total	2	0	0	0	0

Females:

Employment Category	White	Black	Hispanic	Asian or Pacific Islander	Indian or Alaska Native
Project Manager	0	0	0	0	0
Professional	0	0	0	0	0
Technical	0	0	0	0	0
Clerical	0	0	0	0	0
Labor	0	0	0	0	0
Total	0	0	0	0	0